

# Academic Symposium: In-Person Hub Guideline

## Commercial Resilience – Strategies for Adaptive and Sustainable Performance

## Overview

As part of the **Commerce & Contract Management Institute** (CCM Institute) **(2<sup>nd</sup> – 4<sup>th</sup> December 2025)**, the **Academic Hubs** are regional gatherings across Europe, America, and Asia, acting as focal points for academics and practitioners. These hubs offer participants a unique opportunity to engage in hands-on workshops, identify research gaps, and collaboratively develop new ideas and solutions

## Sub- Themes:

- Contract performance management.
- Adaptability in contracts and beyond.
- Role of AI in enabling resilience.
- Contracting for Public Good.
- Impacts of Geopolitical tension on commercial practice.

#### What to Expect

• **In-Depth Workshops** – Participate in focused, interactive sessions led by esteemed academic experts or experienced practitioners, tackling key challenges and reimagining contracts and contracting.

**Networking and Knowledge Exchange** – Connect with like-minded professionals and cross-industry practitioners passionate about shaping the future of contracting. Exchange ideas, experiences, and insights to revolutionise research and practice.

## Hub Journey (Offline)

**1** Welcome and Introductions – Begin with an introduction from the hub host and set the tone for the day.

**2** Interactive Workshop on a Predetermined Theme – Facilitated by local academic leaders or practitioners, participants will dive deep into the theme, identifying challenges and discussing innovative approaches.

**3 Reimagining and Development Roundtables** – Collaboratively explore ideas for future research, new models, and solutions.

• Networking and Informal Discussions – Opportunities to connect, share experiences, and build professional relationships.

**5** Document the Experience – Please take a photo of the workshop in action!

## **Final Read-Out (Virtual)**

After the in-person hubs, all participants will reconvene online for a global read-out session:

## Hub Representatives Share (10 minutes MAX)

- Outline the topic discussed
- Present key points and conclusions
- Share recommendations or action points for future research

• **Q&A Session** – Symposium participants engage with hub representatives for clarifications or further discussion.

• Closing Remarks – Summarising the key takeaways and next steps.

• Slide Preparation – If you plan to use slides during the shareout session, please let us know in advance so we can add them to the master deck.

#### **Final Notes**

Feel free to reach out with any questions at <u>anath@worldcc.com</u>.

Thank you for your participation and enthusiasm in making the hubs a success!